



“NEWS & VIEWS”

A publication of The Machinery Haulers Association, Inc.

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In this Edition

- **As always, Sponsor Recognition & Appreciation Tops TMHA’s Priority List!**
- **Calendar of Upcoming Events**
- **Top Story ... TMHA Safety & Security meeting BIG Success!**
- **TMHA presents 2018 Truck Fleet Safety Contest Awards!**
- **Landstar Announces Roadstar Recipients & Million Mile Drivers**
- **Allied Member Autohauler Supply Extends Special Offer**
- **Friend of TMHA and Former Member Retiring**
- **Want to Help Grow TMHA? Earn a \$100 Credit off Dues for Each Referral!**

As always, Sponsor Recognition & Appreciation Tops TMHA’s Priority List!

In August and in every month, we want to give top priority to thanking our loyal sponsors for stepping up and very generously contributing to the success of TMHA by providing needed financial support to our organization. Not only do they give of their financial resources, but they also give of their time and personnel to help us provide the quality meetings and speakers that have become an expected tradition at TMHA. Our sincere thanks go out to PLATINUM sponsor, **HNI Risk Advisors** (provider of the Boat Cruise on Geneva Lake!); GOLD Sponsor, **Great West Casualty Company**; BRONZE Sponsor, **Kunkel & Associates**; and Supporting sponsors, **Comdata Corporation** (sponsor of the August meeting booklet), **Omnitracs**, and **Transport Permits, Inc.** (sponsor of social hour @ August meeting). In addition, we want to express our gratitude to **Quality Trailer Sales**, which sponsored the 1st TMHA Invitational Golf Classic. We also want to thank Supporting Sponsor **Craftsmen Utility Trailer** which donated the Flag event prizes! **Thank You!!!**



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Calendar of Upcoming Events

December 5 & 6, 2018

Regulatory, Economic & Political Symposium

Jumer's Casino & Hotel

@ Rock Island, IL

March 13 & 14, 2019

2019 Annual Meeting (Board Election year)

Location: Las Vegas, NV

July 31 - August 2, 2019

Safety & Security Meeting

2nd Annual TMHA Invitational Golf Classic

The Abbey Resort @ Fontana-on-Geneva Lake, WI

December 4 & 5, 2019

Regulatory, Economic & Political Symposium

Jumer's Casino & Hotel @ Rock Island, IL



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TMHA Safety & Security Meeting a BIG Success!

We'd been touting our Summer Safety & Security meeting for quite some time and we were right! The meeting, held on August 1 -3 at The Abbey Resort at Fontana-on-Geneva Lake, WI, was the success we knew it would be, having the highest member participation rate in memory, excellent presentations, and networking opportunities that could not be beat.

The event began on Wednesday, August 1 with the first ever TMHA Invitational Golf Classic at gorgeous Abbey Springs Golf Course. The course is touted as "Wisconsin's Most Beautiful Golf Course" and it did not disappoint. There was beautiful weather, great conversation, flag events, and some golf even got played. We want to especially thank **Quality Trailer Sales**, which sponsored the event, and supporting sponsor, **Craftsmen Utility Trailer**, which donated the flag event prizes, for helping make this event possible and the success it was! Thank you, David & Tony! We're already making plans for the 2nd Annual TMHA Invitational Golf Classic which will be even better, and which will again be sponsored by Quality Trailer Sales!

Thursday morning, we got down to business. The day began with one of TMHA's patented "round-table discussions" and the only complaint was that we hadn't allotted enough time. With the talent we had in the room, the discussion was quick, informative, and on-point.

Our attendees got to hear several excellent presentations ones that gave our meeting goers information they could go home and put right to work. Sarah Hansen (VP | Underwriting) & John Joines (VP | Safety) of Great West Casualty Company gave a timely and pertinent presentation regarding how insurance and safety programs can work together to achieve safety success. Jerad Childress, Scopelitis Law Firm, gave an engaging and very informative presentation on the latest regulatory & enforcement activities and much more. C-TPAT expert, Eugenio Garza, Jr. explained some of the key in's and out's regarding all-important C-TPAT certification. David Medeiros, of Scopelitis Transportation Consulting, presented a vital program explaining some of what every company should know about preventing an active shooter situation and how to prepare to deal with one if the unthinkable happens at their company.

That evening, everyone got to enjoy the always popular excursion boat ride around beautiful Geneva Lake, sponsored by HNI Risk Advisors. The weather was spectacular, the conversation lively and fun, and no one left without having had a great time. Following the cruise was a social hour, sponsored by Transport Permits, Inc. and a delicious dinner sponsored by HNI Risk Advisors and Great West Casualty Co.



Friday began with the presentation of the prestigious TMHA Truck Fleet Safety Contest awards. More on the awards in a separate article.

The day and the meeting wrapped up with one of TMHA's - brought back by popular demand - panel discussions moderated by HNI Risk Advisors VP, John Simms. The panel featured Roger Bates, (HNI Risk Advisors), Linda Blisset (Illinois Trucking Association), Jeff Davis (Napa River Insurance Services), and Milton Van Horn (Carrier One, Inc.). Each of the panelists brought years of experience, knowledge, and even some wisdom to the table and the discussion, led by Simms, was one of the best. Judging from the very high marks each panelist received on our attendee surveys, the ideas and concepts presented were well-received indeed.



(Davis, Blisset, Van Horn, Simms, Bates)

With that, the three-day event concluded, and plans were continued for our next and final meeting of 2018. Be sure to watch for upcoming information on the meeting which will be held on December 5 & 6 at Jumer's Casino & Hotel in Rock Island, IL. The weather won't be so hot, but the meeting will be. Put this meeting on your calendar right now and let's keep the momentum we built in Wisconsin and wrap up the year with another well-attended meeting.



Medeiros



Childress

TMHA presents 2018 Truck Fleet Safety Contest Awards!

We're proud to boast that TMHA member carriers are some of the safest commercial motor carriers on the road. Earning (notice we said "earning," because these awards are earned, they are not just won) one of the TMHA Truck Fleet Safety Contest awards truly means a carrier is one of the "best of the best." Again, this year, we had a stellar panel of judges make the determination of who the recipients were based on a number of criteria. The TMHA contest factors in several metrics that the other contests with which we are familiar do not, so the TMHA awards are even more fine-tuned and meaningful.

Once again, this year our award program was sponsored by HNI Risk Advisors. John Simms (HNI), Roger Bates (HNI), and John Joines (Great West Casualty Co.) did the honors presenting the awards at the award ceremony.

This year's award-earners were truly deserving, having built stellar records during 2017, ones that can be the envy of any company. TMHA is very proud to call these companies members. Thank you, Hilburn Trucking, Inc. (Safety Director, Angel Hilburn), Hunt Transportation Co. (Safety Director, Heath Richards), and Landstar Transportation Logistics (Safety Director, Melanie Evans), for the great job you do making our nation's highways safer and for representing our Association and our industry so well.



Hilburn Trucking, Inc.
Up to 5 Million Miles
Ron, Wayne & Angel Hilburn



Hunt Transportation, Inc.
Over 5 Million to 50 Million Miles
Heath Richards & John German



Landstar Transportation Logistics
More than 50 Million Miles
Melanie Evans, Heather Johnson & Dan Workman

Landstar Announces Roadstar Recipients & Million Mile Drivers



(Jacksonville, FL) – Landstar System, Inc. honored the best and safest Landstar owner-operators during the 7th Annual Landstar BCO All-Star Celebration held in July.

The event featured an awards program during which Landstar honored 166 business capacity owners (BCOs), the company’s term for independent owner-operators who provide transportation capacity under exclusive lease agreements. Landstar was proud to honor 14 BCOs as Landstar Roadstar® recipients, 138 as new Million Mile Safe Drivers, 12 BCOs as Two Million Mile Safe Drivers, one BCO as a Three Million Mile Safe Driver and one BCO as a Four Million Mile Safe Driver.

The select group of inductees was honored during a three-day event held in Savannah, Georgia, recognizing their outstanding safety records and professionalism behind the wheel. Each of the inductees has driven more than one million consecutive miles without a preventable accident, a distance that takes a truck operator approximately 10 years to travel.

“Landstar is proud to showcase this class of Landstar Million Mile Safe Drivers and Roadstar recipients as the industry’s best,” said Landstar CEO and President Jim Gattoni. “These men and women make the roads safer for all of us. Their talent, service and dedication to safety is truly worthy of a celebration.”

Of the 989 active Landstar Million Mile Safe Drivers, 14 were awarded the Roadstar distinction during the 2018 celebration. The Roadstar designation is one of Landstar’s highest honors for owner-operators who are chosen for their consistently high levels of safety, productivity and excellence in customer service. Each of the 14 inductees previously earned Landstar Million Mile Safe Driver status. The new Roadstar inductees raise the total number of active Landstar Roadstar recipients to 174. Landstar BCOs have received the Roadstar honor since Landstar began presenting the award in 1990.

“These professional drivers raise the bar for the entire trucking industry, and have earned the right to be called Landstar’s best,” said Gattoni.

Landstar System, Inc. (NASDAQ:LSTR), a TMHA Carrier Member and multiple-year TMHA safety award recipient, is a worldwide, asset-light provider of integrated transportation management solutions delivering safe, specialized transportation services.

Allied Member Autohauler Supply Extends Special Offer

Last month, Steve Rowe, Managing Partner, of Allied Member Autohauler Supply, LLC, made a special offer to all TMHA motor carrier members. When asked how the offer has been received, Steve responded, "I'd like even more members to get to take advantage of this. I'll extend it another month."

Here's Steve's offer: "Email me your contact info and shipping address, and I will send you a 20-foot height stick OR a box of straps to try out. In a month or so, I'll call you up to see how you like it. If you don't like it, I'll send you a UPS label, and we'll just take it back. If you want to keep the product, I'll make you a heck of a deal."

Some carrier safety personnel have been added to the "News & Views" distribution list since the last one was sent, so they may not have seen the offer the first time. Safety folks, take a look.

Friend of TMHA and Former Member Retiring

We've learned that a good friend of TMHA, a former member, is retiring. Here's what Bob Clark, General Manager of Chief Carriers had to say.

"I wanted to let you know that I am retiring August 31. Laurie retired 2 years ago and I am looking forward to joining her. Laurie has been able to spend a good deal of time with our grand kids who are spread out from Ft. Collins, Kalamazoo and Syracuse, NY. And we had 3 grandkids born in the last 18 months. I want to spend more time with them and do some traveling, nothing exotic. I have enjoyed our relationship through the industry and wish you the best."

Everyone at TMHA wishes Bob & Laurie the happiest of retirements. We encourage you to congratulate Bob personally at bob.clark@chiefind.com

Want to Help Grow TMHA? Earn a \$100 Credit off Dues for Each Referral!

The word is getting out there, but TMHA is still one of the best-kept secrets in our industry. We're trying hard to change that. We truly have a great organization and a great product to offer, but too many people just don't know about us. If they did, they'd be members.

You can help market us just by offering a few good words about TMHA when you're visiting with other carriers or with suppliers. To incentivize you just a bit to do more of that, we'll give you \$100 off your membership dues for 2019 for each referral you give us that turns into a new motor carrier member! Just be sure that both you and the referred party mention your referral to us. That's all there is to it!

